



Promoting Careers in Construction



Advocating for Construction Jobs



Providing Student Financial Assistance



Forging New Partnerships

2014 Annual Report

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About The Cover

Building relationships is often the starting point to success. CISCO relies already on an foundation strong members and supporters, and applies it to creating partnerships in order achieve to mutually beneficial results. This Annual Report illustrates how we employ that strategy and the outcomes we attained in 2014.

CISCO's Mission Statement

CISCO's primary mission is to strengthen the unionized construction market in the greater Chicago area.

In support of this mission, CISCO performs three major roles as:

- 1 A forum to facilitate dialogue between contractors and building trades union leaders concerning mutual problems and concerns.
- 2 A clearinghouse for information on the local construction industry.
 - 3 A promotional group to encourage union construction with the user community and the general public.

As a joint labor management organization, CISCO focuses on cooperative efforts to reduce problems and conflicts while enhancing the competitiveness of union construction. Through its activities, CISCO builds trust between the parties and fosters the joint commitment of local contractors and union labor to high quality, on - time, within budget delivery on all projects.

CISCO Staff

Executive Director

Dan Allen

Education-to-Careers Director

Johnetta Ryan

Office Manager

Julia Mulvey

Public Relations Director

Gary Karafiat



Mark Maher *Board President*

I am pleased to present CISCO's 2014 Annual Report highlighting the past year's activities and achievements. CISCO's primary focus remains as a labor-management organization that promotes union construction, builds trust and fosters the joint commitment of local contractors and union labor.

Today in 2015, the economic uncertainty of the past six years has been replaced with a much stronger fiscal and commercial outlook. However, with political change hovering over collective bargaining rights, the union construction industry must continue to show its resilience, pull together and reinvent itself.

Building coalitions and creating partnerships have been a successful approach that CISCO has employed in many areas. Most notably, CISCO's continuous effort to promote careers in the union construction apprentice programs through a variety of initiatives. In 2014 alone, CISCO's Education-to-Careers program has worked with the Boy Scouts of America, the Chicago Teachers Union, the Chicago Public Schools, the Department of Transportation, the Illinois State Appprenticeship Committee, and a second year with a group called TCART – where the goal is to insure increased participation of minorities, women and disadvantaged individuals.

As we forge ahead with our mission to promote the union construction market, I would like to thank our members and supporters for their continued participation with CISCO, and their commitment to meaningful cooperation in the construction industry.



Dan Allen *Executive Director*

Each year, the key to CISCO's success is forming partnerships. As you can see by reading through this Annual Report, we form teams, groups or coalitions that roll up their sleeves to solve workforce issues, close funding gaps, hurdle legislative barriers and create construction jobs.

As we turn the calendar page to 2015, many challenges lie ahead for our industry. It will take the collective expertise, training, and collaboration of thousands of union contractors and skilled men and women working together to maintain our strength in the unionized market share. We will need to be more vigilant than ever to stand up for fair contracting, prevailing wage, and responsible bidder provisions which, ultimately, level the playing field. In a fair environment the union construction industry's skill, training and on time/ on budget performance and commitment is second to none.

The CISCO Pride in Construction Awards, which are highlighted within this booklet, clearly illustrate the success of our industry. Our many loyal members and supporters remain strong in their commitment to the union construction industry, and we humbly appreciate that support.

I would like to personally thank our members, Board of Directors, and staff for all their hard work and dedication. Maintaining productive partnerships will continue to boost economic development and job creation within the construction industry.

2014 Board of Directors



Mark Maher Chi. Reg. Cncl. Carpenters President



Joseph Benson Central Blacktop, IRTBA Vice-President



Dan Divane Divane Bros. Electric Secretary



Frank Furco **IBEW #701** Treasurer



John Boske Sheet Metal Workers #265



Steven Cisco IUOE #150



John Cronin Trinity Roofing Chi. Roofing Cncl.



Mortenson Constr. Fox Valley AGC



Steve DeGroote Dennis Fleming Sprinkler Fitters #281 U.A.



David Henderson J.J. Henderson & Sons - LCCA



Leon LaJeunesse Maurice King Custom Contracting IBEW #134 (BA)





Frank Lollino Holiday Const. Co. UCA



Charles LoVerde James McGlynn Laborers' Dist. Council - Chicago



McWilliams Elect. **NECA-NEIL**



Tom McTavish IBEW #117



Gary Menzel Roofers #11



Loretta Molter Molter Corporation Chicago Regional **MCA**



Joseph Pastorino S.J. Peters **Council Carpenters**



PAMCANI

Penny-Per-Hour Contributors

Builders' Association
Cement Masons # 502
Chicago Regional Council of Carpenters
Chicago Outerbelt Contractors Association
Chicagoland Roofing Council
Concrete Contractors Assoc. of Greater Chicago
Construction & General Laborers' District Council
of Chicago & Vicinity
Illinois Road & Transportation Builders Association

Lake County Contractors Association LMCC (IBEW # 117, # 150, # 461, & NECA-NEIL) LMCC of Chicago (IBEW 134 and ECA) NECA-IBEW # 701 LMCC Operating Engineers # 150 Professional Flooring Installers Association Teamsters Joint Council No. 25 Underground Contractors Association

Member Organizations

Finishing Contractors Association

Architectural & Ornamental Ironworkers # 63 Associated Steel Erectors **Association of Glazing Contractors** Boilermakers # 1 Bricklayers & Allied Craftsman District Council **Builders' Association Cement Masons # 502** Cement Masons # 502-B Chicago Reg. Council of Carpenters **Chicago Outerbelt Contractors** Association **Chicagoland Roofing Council Chicagoland Sheet Metal Contractors** Association **Concrete Contractors Association** of Greater Chicago Construction & General Laborer's Dist. Council of Chicago & Vicinity Electrical Contractors Association of City of Chicago, Inc. Electrical Workers # 117, # 134,

150, # 461, & # 701

of Chicago Glaziers Union # 27 **Heat & Frost Insulators #17 Illinois Regional Insulation Contractors Association** Illinois Road & Transportation **Builders Association** Ironworkers # 1 **Lake County Contractors Association** LMCC (IBEW # 117, # 150, # 461, & **NECÀ-NEIL**) LMCC of Chicago (IBEW 134 and ECA) **NECA-IBEW # 701 LMCC** Machinery, Movers & Riggers # 136 **Mason Contractors Association** of Greater Chicago **Mechanical Contractors Association National Electrical Contractors** Association Northeastern Illinois Chapter **National Fire Sprinkler Association**

Northeastern Illinois Sheet Metal **Contractors Association** Northern Illinois Painting & **Drywall Institute** OP & CMIA # 11 **Operating Engineers #150 Painters District Council #30** Plasterers # 5 **Plumbing Contractors Association of** Chicago & Cook County Plumbing & Mechanical Contractors **Authority of Northern Illinois** Residential Construction **Employers Council** Roofers Waterproofers & Allied Craftworkers # 11 Sheet Metal Workers # 73 Sheet Metal Workers # 265 SMACNA Chicago SMACNA/SMART #265 Sprinkler Fitters # 281 **Teamsters Joint Council No. 25 Underground Contractors Association**

Associate Members

Northern Illinois Chapter

AFL-CIO Building Investment Trust Alvarez and Associates Amalgamated Bank of Chicago Benefits Management Group Blue Cross Blue Shield of Illinois Brandywine Global Investment Mgmt. Chicago & Cook County Building & Construction Trades Council Chicagoland Construction Safety Council CIGNA HealthCare Clark Hill PLC Culloton Strategies, LLC Delta Dental DuPage County Building & Construction Trades Council **ELFCO Supply**

Fox Valley Building Trades Council Fox Valley Construction Industry Advancement Program Humana Health Care Plans Hunt Insurance Group Illinois American Water Illinois Pipe Trades Council I.M.P.A.C.T. Labor Management Cooperation Committee of Chicago Labor Management Cooperative Committee of Northeast Illinois Lake County Building & Construction Trades Council Martin Salvino State Farm Agency Megent, Inc. Middle States Electrical Contractors Association

Midland States Bank
Midwest Medix Surgery Center
Missouri Valley Partners
Multi-Employer Property Trust
NECA-IBEW 701 LMCC
Principal Financial Group
Prospect Mortgage/Union Benefits
Rooney Consulting
Sav-RX Pharmacy Benefit Mgmt.
ScreenSafe
UIG Union Insurance Group
Ullico, Inc.
Union Plus Mortgage
Veritas Steel
Wells Fargo/Home Mortgage
Willis of Illinois, Inc.

2014 CISCO Events

In recent years, CISCO traditionally hosts three major events - Annual Meeting, Annual Luncheon and Golf Outing. During the Annual Meeting, CISCO presents its Pride in Construction Awards and during the Annual Luncheon, scholarship awards are presented to deserving students.







January's Annual Meeting: University of Illinois' Professor Bob Bruno delivers keynote on research regarding right to work and the cost of repealing the Prevailing Wage Act. More than 260 members and guests were on hand and Pride in Construction Award winners such as Educator of the Year Glen Krause from Evergreen Park High School enjoyed the limelight.









May's Annual Luncheon: More than 300 guests filled Maggiano's in Schaumburg as Keynote Speaker Stephen Beitler, CEO of Chicago Infrastructure Trust, spoke of securing capital for infrastructure and energy efficiency projects in Chicago. Additionally, students such as Amanda Wendt of Willowbrook High School were recognized for their stellar academic performance with college scholarships.









September's Golf Outing: A sold-out course on a gorgeous day was the backdrop for another successful outing as members and supporters were able to network back in the clubhouse for Bloomingdale Golf Course's fantastic barbecue lunch. Plenty of fun prizes were raffled, and due to the generous donations of the golfers, CISCO was able to raise and donate \$1,500 to a local charity called Christmas Without Cancer, which was begun by an oncology nurse at Christ Hospital in Oak Lawn. (See photo at the right.)



The partnership theme continued in the area of outreach as CISCO teamed with several organizations and associations to assist in hosting seminars or workshops that served to educate public body personnel, elected officials, union contractors and building trades members on the latest changes in the Prevailing Wage, Employee Misclassification, and Freedom of Information Acts. In addition, the latest on Responsible Bidder Ordinances was often an important topic.







March's Annual ASA Chicago Construction Expo and Safety Conference: CISCO's participation in this annual Oak Brook event, enabled our organization to educate more of the end users and subcontractors on the benefits of using union construction labor and contractors in all of their construction projects.







Project Labor Agreement Workshop: Another springtime workshop saw CISCO and eight other partners and members host a PLA Workshop at the Cement Masons Local #502 facility in Bellwood. More than 120 participants were on hand as Tom Villanova, President of the Chicago & Cook County Building Trades led the discussion on common PLA misconceptions, and walked the group through the standard agreement.









September's Prevailing Wage Seminar: More than 160 attendees comprised of municipal leaders, labor and industry executives, and construction contractors turned out as CISCO, III-FFC, PAMCANI, PCA, Chicago Plumbing Council, UCA, MCA Chicago and other organizations sponsored a half-day workshop to emphasize the tax payer value of the Prevailing Wage Act and the significant training that building trade unions provide (more than \$1 billion annually) for apprentices and journey-level participants.

2014 Partnerships

Building relationships, creating coalitions and generating partnerships have been a successful approach that CISCO has employed throughout many areas. The most prevalent of these areas has been in the Education-to-Careers Program as maintaining a robust union construction labor force is crucial.









In March, CISCO worked with the Chicago Public Schools and the Illinois Department of Transportation to conduct a Hands-on Expo utilizing several trades such as the Laborers, Bricklayers, Carpenters, Pipefitters, and Roofers & Waterproofers to demonstrate basic techniques to the students.







A first-time partnership with the Chicago Teachers Union and St. Paul Church occurred this summer as a Hands-on Expo was held during summer vacation for both students and adults. The expo was hosted by St. Paul Church at its facility on South Wabash Street. Many building trades were represented for participants who got a glimpse of what it is like to do what professionals do every day.







In another example of collaboration among many different entities, CISCO worked once again with the Illinois State Apprentice Committee on the Educator Event. The three-day Hands-on Expo was held in October at the Operating Engineers Local 150 Training Center in Wilmington. The event attracted more than 100 educators from all over Illinois. The goal of the event is to inform the student educators about careers in the building trades, and what better way than to have them experience building trades activities themselves. In turn, the educators can better educate the students due to their hands-on experience.

Plan the work, and work the plan. This axiom is an effective leadership method. CISCO spends many hours and days planning/meeting with other industry executives on legislative advocacy, workforce development, job creation and economic growth. Results are often seen in the form of groundbreakings, ribbon cuttings and press conferences, and 2014 had its share of good news.







In March, CISCO nominated two union construction contractors and an architectural firm for the Daily Herald Business Ledger's AABE (Annual Awards for Business Excellence) program. Michael Kluber of Kluber Architects (left) and Ian Lamp of Lamp, Inc. (right) accepted their awards as Executive Director Dan Allen greeted the winners, as well as others that visited the CISCO booth.







The summer had its share of positive construction news as Governor Pat Quinn asked labor leaders such as Laborers' President Jim Connolly and DuPage Building Trades President John Boske to take center stage at several press conferences to announce (left) renovation of the Jane Addams (I-90) Tollway; (center) expansion of construction job training program called Employ Illinois, and (right) an Illinois Clean Water Initiative in Bensenville.

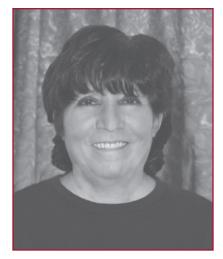






Labor Day was recognized as CISCO staff attended the Chicago Federation of Labor's special annual event. Many of our state's leaders were on hand, as well as many CISCO members as CFL President Jorge Ramirez provided an historical perspective of the labor movement and spoke of the challenges that lie ahead.

Education-to-Careers



To prevent a union labor shortage in northeastern Illinois, CISCO's Education-to-Careers Program was established to inform highly motivated young men and women on career opportunities in the construction industry.

CISCO's Education-to-Careers Director Johnetta Ryan works with 24 trades across six northeastern Illinois counties. She not only helps young adults, but also those who have already been in the working world to see the benefits of joining an apprenticeship program. In order to promote the apprenticeship programs, she visits high schools, middle schools, vocational colleges, community groups, career fairs and even prisons.

Johnetta Ryan *Education-to-Careers Director*

2014 Initiatives

In order to meet the rising labor demands, CISCO forged new partnerships and created the following initiatives aimed at promoting careers in the union construction apprentice programs:

- Hands-On Expo with the Chicago Teachers Union and St. Paul Church - First-time partnership with CTU and St. Paul; Expo was held during summer vacation for both students and adults who were eager to attend.
- St. Paul Church's Step Up To Opportunity Program CISCO worked with the Church during orientation sessions designed to help students and adults prepare for entry into a US Department of Labor approved apprenticeship program. Pictured (above right) are the graduates of the September, 2014 sessions.
- Boy Scouts of America This represents a rekindling of a partnership between the scouts and the skilled labor community. The development of a Construction Trade Union Exploring Program is to provide positive and real-world career experiences and leadership development opportunities for young adults in their chosen field



of interest.

- ISAC (Illinois State Apprentice Committee) Educator Event - A three-day hands-on expo held at the Operating Engineers Local 150 Training Center in Wilmington (photo at left) in October brought educators from all over the State of Illinois to learn about a variety of construction trades.
- IDOT/CPS CISCO again partnered with the Department of Transportation and Chicago Public Schools to provide a Hands-On Expo in the Fall for students with an interest in the building trades.
- TCART (Transportation Construction Apprenticeship Readiness Training) - Entering its second year, this program's goal is to insure increased participation of

minority groups, disadvantaged persons and females in all phases of the highway construction industry. The first year resulted in 100 people who found jobs in the trades.



Education-to-Careers

Schools Visited

ACE Tech High School
Addison Trail High School
Argo High School
Bloom High School
Bloom Trail High School
Chatman Academy
Chicago Agricultural High School
Chicago Virtual Charter High School
Chicago Vocational High School
Conant High School
Curie High School
Dawson Tech
District 218
District 228
Downers Grove South High School

Downers Grove South High School Ellis Middle School Evergreen Park High School

Fremd High School Grayslake North High School

Hillside Middle School

Hoffman Estates High School Kelly High School

Lake County Tech Center

Lane Tech High School

Leyden High School

Lincoln-Way High School

Little Village High School Morton East High School

Oak Forest High School

Oak Lawn High School

Oswego High School

PAEC High School

Palatine High School

Pathways Avondale High School P.R.I.D.E. School

Richards High School

Ridgewood High School

Sandburg High School

South Suburban College

Stagg High School

Tech Center of DuPage

Thornton Fractional North High School Thornton Fractional South High School

UCAN Job Club

Waubonsie Valley High School West Aurora High School

Willowbrook High School

West Chicago High School

Hands-On-Construction Expos Held

Chicago Public Schools Chicago Teachers Union/CISCO/St. Paul Church ISAC Educator Morton East High School



Organizations Visited

Apprenticeship Information Committee Austin Peoples Action Center Boy Scouts of America Chicago Public Schools Coalition of Black Trade Unions Cook County Boot Camp **HCCTP Program** Illinois Department of Employment Security Illinois Department of Transportation Illinois State Apprenticeship Committee Illinois Tollway McHenry County Workforce Network McHenry County One Stop Mind Your Busine\$\$ Morraine Area Career Systems Partners in Community Building Partners in Community Service Project Pride Salvation Army SERCO, Inc. Southwest Conference of Mayors Step Up to Opportunity **TCART Program** Thornton Township Veterans Program UCAN Job Club U.S. Department of Veterans Will & Grundy Contractor Association

Meetings Attended

Apprenticeship Information Committee
Boy Scouts of America
Chicago Teachers Union
Coalition of Black Trade Unions
Illinois State Apprentice Committee
Interfaith Equal Employment Initiative
South Suburban College Highway
Construction Advisory Committee
Women in Transportation Seminar

2014 Pride in Construction Awards

CISCO's unique Pride in Construction Awards highlights the positive industry impacts and accomplishments of individuals, a public body and construction projects. Entering its 9th year, construction awards are presented in six different categories, while three other categories recognize individuals and a public body. Winners were selected by the Board of Directors on December 12, 2014.

INDIVIDUAL AWARDS

- Educator of the Year Cal Ramirez, Teacher, Manley High School.
- Labor Advocate of the Year Joe Costigan, Director, Illinois Department of Labor.
- Public Body of the Year State of Illinois Senate/Sen. Kimberly Lightford (D-4th), Assistant Majority Leader accepting.

CONSTRUCTION AWARDS

Projects were chosen by CISCO's Board of Directors as outstanding in separate categories:

- 1) New Construction/Chicago (above \$20 m) Back of the Yards Campus: Chicago Public High School and Branch Library;
- 2) New Construction/Suburbs (above \$20 m) Universal Technical Institute;
- 3) Rehabilitation William Howard Taft High School;
- 4) Residential Construction OneEleven 111 West Wacker;
- 5) Infrastructure Chicago's Transit Authority Loop Track Renewal; and
- 6) New Construction Chicago or Suburbs (below \$20 m) Carol Stream Park District's Fountain View Recreation Center;





Back of the Yards Campus: Chicago Public High School and Branch Library

2111 W. 47th Street, Chicago

Owner: Chicago Public Building Commission General Contractor: Sollitt/Brown and Momen JV

Universal Technical Institute

2611 Corporate Drive West, Lisle
Owner: Universal Technical Institute
General Contractor: Leopardo Companies, Inc.



2014 Pride In Construction Awards

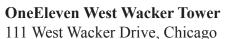


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William Howard Taft High School

6550 W. Bryn Mawr Ave., Chicago Owner: Chicago Public Schools

General Contractor: Tyler Lane Construction Inc.



Owner: Related Midwest

General Contractor: Lend Lease (US) Construction, Inc.

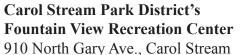




Chicago's Transit Authority Loop Track

Elevated Train - Loop, Chicago Owner: Chicago Transit Authority General Contractor: Ragnar Benson

Construction, LLC



Owner: Carol Stream Park District General Contractor: Riley Construction



Legislative Committee

While CISCO's Legislative Committee had another busy year keeping representatives of labor and management aware of current and pending legislation affecting the union construction industry, the overwhelming headline of 2014 was the campaign between Bruce Rauner and Governor Pat Quinn leading up to the election of Bruce Rauner as the State's first Republican Governor in 12 years. With the Senate and the House still holding Democratic super-majorities, a new era of partisanship was being touted by the incoming administration.



The main topic during the Legislative Committee's initial, post-election meeting, centered on the new Governor's pivotal role of making new appointments to many key agencies such as the Department of Labor and the Capital Development Board. Adjusting to new leadership in many traditional labor-friendly agencies will be one of the biggest challenges in 2015.

During the year, the following bills signed into law, represent a sampling of the legislation that had a profound impact on the union construction industry:

HB 3794 (Capital Bill) – Jump started a \$1.1 billion projects bill, specifically for improvement of state and local highways, arterial highways, roads, access areas, roadside shelters, rest areas and fringe parking facilities and sanitary facilities.

SB 3224 (Capital Bill Funding) - The funding mechanism that is paying for the capital bill.

SB 3287 (Workers Comp Amendment) – Eliminates the workers' compensation exclusive remedy/immunity enjoyed by service companies that provide safety consulting unless those companies are wholly-owned by the employer, insurance broker or the insurer. Signed into law as Public Act 098-0633.

HB 3793 – First step in paying off some of the debt owed to many state employees for back wages earned from July 2011 to July 2013.

SB 346 – Requires chief executives of all companies seeking the EDGE tax credit to sign a document that states they would not expand in Illinois without the tax credit. Those looking for the EDGE tax credit to relocate or expand in Illinois would have to create new jobs, rather than simply retain the ones they have.

SB 3023 – Prevents the subordination of mechanics liens, and keeps the banks from circumventing the legislative fix that ended the 2011 Supreme Court ruling, called Cypress Creek.

CISCO's Legislative Committee also appointed Jeff Weiss as Management Co-Chair. Weiss, Director of Communications & Public Affairs for PAMCANI and the PCA (Plumbing Contractors Association of Chicago and Cook County), has enjoyed an extensive labor career with the Chicago Federation of Labor, AFL-CIO and the United Food & Commercial Workers Union (Local 1546 and 881).

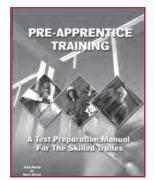
Legislation Discussed in 2014:

- Capital Bill Funding
- Employee Classification Amendment
 - Mechanics Lien Act
 - Prevailing Wage Act
 - Public Construction Bond Act
 - Responsible Bidder Ordinance
 - Workers Comp Amendment

CISCO Materials

"Build Your Future with a Career in Construction: A Guide to Apprenticeship Programs in Northeastern Illinois"

This comprehensive handbook details the apprenticeship programs in the counties of Cook, Kane, Kendall, DuPage, Lake, and McHenry.



Pre-Apprentice Basic Skills Training Manual

This manual helps to prepare individuals for apprenticeship testing and is available at a cost of \$30. A supplemental math manual is also available at a cost of \$10.



CISCO produces two member publications. The *Communicator* is our quarterly newsletter and *News Briefs* is our monthly e-newsletter. Both contain news about CISCO's activities and information about the union construction industry.







www.cisco.org

Visit CISCO on the web for updated information on CISCO's activities, events, and products. Visit us and LIKE us on Facebook, too! www.facebook.com

Built Right™

CISCO's signature marketing campaign, called Built Right, continues to be an effective tool.

The Built Right campaign showcases the advantages of choosing union contractors over non-union. Benefits such as comprehensive federally-regulated apprenticeship programs, continuing education offerings, and state-of-the-art safety programs add up to a skilled workforce that can't be matched in the non-union industry.

The campaign is geared toward space planners. Research has receive the most benefit through labor brings to the table.



architects, engineers, developers, and shown that these professions would increased awareness of what union

Built Right is presented to construction users through a variety of outlets. Advertisements, editorials, and promotional appearances at trade shows and conferences are utilized to spread the message about the superior quality and value of union construction. Consistent with CISCO's mission to act as a clearinghouse of information, Built Right encourages its audiences to use CISCO as a resource for contractor references, prevailing wage information, wage and benefit rates, and workforce development initiatives.

When something is built union, it's Built Right. Through this campaign, CISCO intends to show the end user that when it comes to getting a job done right the first time, union construction is the obvious and best choice.



Scan this QR code with your smartphone reader for instant access to the CISCO web site to obtain additional information about CISCO programs and events.



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